

## Q 1.2019

### **FLOS Capital secures 70'000m<sup>2</sup> logistic asset for Ekistics, a Pan European real estate investor, in forward deal**

FLOS Capital Real Estate AG (“FLOS Capital”) has sourced and structured a prominent logistic investment in Germany for its client Ekistics, a Pan-European real estate investor based in London. The property is located in the core logistic region of Kassel, Germany, and has been let long term to a DAX-listed single tenant. This top-tier development has been acquired through a forward funding share deal, whereby FLOS Capital has been selected as preferred partner by the private seller, at early stage and secured an exclusive transaction process for its client.

The investment benefits from an upcoming, strong location which is adjacent to a major highway axis with future rent and capital growth potentials and which is mission critical for the tenant.

In addition to its role in managing the acquisition and financing, FLOS Capital has also been mandated with development advisory services moving forward.

“We are proud of having secured such a prominent and attractive investment for one of our global top-tier investors. With this forward deal in a strong, upcoming location, our client has the opportunity to generate both stable cash returns and future values driven by growth potentials. Our future selective investments remain focused on high-quality assets which are sourced through our extensive network and secured by direct acquisition processes” says Clemens Stockhammer, MD of FLOS Capital.

#### **FLOS Capital Real Estate AG**

FLOS Capital Real Estate AG is a leading investment specialist for global, top-tier private investors. The business was founded in 2014, delivers highest institutional quality and has already successfully sourced, managed and advised on large asset- and share deal investments.

The company acts as independent Real Estate Investment Manager that brings together foreign, private capital with local investment schemes in Germany, Switzerland, Austria and Italy. The leadership of FLOS Capital has a proven acumen and broad industry network deriving from senior management roles within UBS, the world’s leading wealth management firm, and has invested and managed over €2.2 bn worth of real estate for top-tier clientele in the past.